

SECONDARY ACCOUNTS SPECIALIST

(Work base: Cebu)

JOB RESPONSIBILITIES:

The position is responsible for:

- Developing and maintaining Sales activities within assigned outlets/areas in order to increase the flow of VFI products through the wholesale/retail trade and institutional accounts and thus, to achieve established sales target;
- The proactive penetration of ALL potential Sales channels in the assigned area; and
- Creating and presenting proposals/desired programs per Sales channel to the ASM and NSM for approval

QUALIFICATIONS:

- Graduate of any 4-year business related course
- Strong communication interpersonal skills and negotiating skills
- Sufficient problem solving and decision-making skills
- Knows how to drive and with a driver's license RC12
- With 6 months to 1 year experience

Send your CV to pdih1.visayas@gmail.com

Look for Ms. Nicole G. Bonghanoy (0917 717 3043)